

**GUINNESS ANCHOR BERHAD (GAB) DELIVERS A TENTH SUCCESSIVE YEAR  
OF GROWTH**

**Profit for the latest financial year grows by 19%**

**PETALING JAYA, August 4, 2011** – Guinness Anchor Berhad (GAB), today announced that it has registered its tenth successive year of growth. For the financial year ended June 2011 the company recorded an increase of 19 percent in profit after tax, a growth of RM28.7 million to a total of RM181.4 million. For the same period, revenue increased by 10 percent to a total of RM 1.48 billion.

The earnings per share for the financial year grew to 60.04 sen against 50.54 sen last year. GAB has proposed a final single tier dividend payment of 44 sen per 50 sen stock unit, 9 sen higher than last year. This brings our total dividend payment to 54 sen per 50 sen stock unit.

Charles Ireland, Managing Director, said, “We are delighted to be able to announce a 10<sup>th</sup> successive year of growth. This is a huge milestone especially since we are a mature business in a mature market. GAB’s success and development is made possible because we have a strong team, strong brands and strong partnerships. The results clearly show that our commitment to Malaysia is paying off.”

Over the past two years, GAB has received numerous accolades for its performance in other areas and they include the Asia Responsible Entrepreneurs Award 2011 for ‘Investment in People’, the StarBiz – ICR Malaysia CR Award 2010 for workplace excellence.

Apart from that, Tiger also won 2 awards at the World Beer Cup 2010, it also was given Gold for the International Lager Style category, while Tiger Crystal received Gold in the Australian, Latin American or Tropical-Style Light Lager category. Guinness had a major achievement by receiving the coveted Guinness League of Excellence Award for the fourth consecutive time.

He added, “Our financial growth has enabled us to be on a continuous cycle of improvement, enabling us to further invest in training, corporate responsible practices and also in our relationships with trade partners.”

For this financial year, GAB has doubled its investment in GAB Academy, a trade partnership programme. The company is also investing an additional 60% in the GAB Foundation.

According to Charles, moving forward, GAB has in place many exciting and ambitious plans to maintain and increase momentum. GAB will continue to invest in training and development to ensure our people are the best equipped in the market. The company will also invest in its brands to keep them at the forefront of consumer's minds; Invest in trade relationships to ensure GAB will continue to deliver great value to its partners. Besides that, GAB will also invest in its brewing and business process infrastructure to ensure that it continues to reliably deliver the finest possible quality of product and the most efficient business performance.

GAB will be celebrating Arthur's Day, an annual tribute to the man behind the famous black brew, throughout the months of August and September. In October, GAB will be showcasing its portfolio of award winning brands at Oktoberfest with a month long celebration across the country.

#### **About Guinness Anchor Berhad**

GAB with its portfolio of iconic, international brands, is the beer and stout market leader in Malaysia. GAB brews, markets and distributes:

- Asia's fastest growing beer TIGER;
- The world's No 1 stout GUINNESS Foreign Extra Stout and its variant Guinness Draught;
- The world's No 1 international premium beer HEINEKEN;
- The all-time favourite quality local brew ANCHOR SMOOTH and its strong beer variant ANCHOR STRONG;
- The premium Irish ale KILKENNY;
- The real Shandy ANGLIA;

GAB also produces the wholesome, premium quality non-alcoholic MALTA. GAB brand portfolio also include the world's best selling cider STRONGBOW, the no.1 German wheat beer PAULANER and the original Mexican beer SOL.

Listed on the Main Market of Bursa Malaysia, GAB evolved from the merger between Guinness Malaysia Bhd and Malayan Breweries (Malaya) Sdn Bhd. The company's principal shareholder is GAPL Pte Ltd based in Singapore. GAPL Pte Ltd is a joint venture between Diageo PLC and Asia Pacific Breweries Ltd. Guinness Anchor Marketing Sdn Bhd is a 100% owned subsidiary of GAB.

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